WANTS TAX REPORTS SOONER. GREAT GAINS SHOWN **EXPORTS AND IMPORTS** ollector Calls for Forms **GAINED IN NOVEMBER** 457 on Monday.

Received in U. S.-\$327,678.-

Received in U. S.—\$327,678,-802 in Value Sent Out. WASHINGTON, Jan. 29.—An analysis of the foreign commerce of the United States for November, issued by the Bu-reau of Foreign and Domestic Commerce shows that the imports amounting to half annual tax must and the subjoined table shows in the subjoined table shows november, 1914, and \$1.606,764,190 for

with \$19,836,436; foodstuffs partly or equal to 50 per cent of the tax is in

wholly manufactured \$18,825,306, com-pared with \$13,482,345: manufacturing \$23,-94,444, compared with \$21,436,283 manufactures ready for consumption \$26,740,305, compared with \$31,858,95 Haneous \$1.355,903, compared with \$1,732.832. In November exports of crude ma-

erials for use in manufacturing mounted to \$44,377.046, compared with \$42,396,511 in November, 1914; food-stuffs in crude condition and food ani-mals \$25,849,650, compared with \$35mals \$25,849,650, compared with \$38, \$90,642; foodstuffs partly or wholls manufactured \$48,409,302, compared with \$36,158,374; manufactures for fur-ther use in manufacturing \$46,381,52 compared with \$25,669,658; manufa-tures ready for consumption \$149,544, 992, compared with \$53,238,328, and ellaneous \$6.5\$7.598, compared with

The total exports amounted to compared with \$205,578,333 in er, 1914, and \$3,188,187,250 for 678,802, co November, the eleven months ended November, 1915, compared with \$1,567,991,492 for leven months ended 1914

TRUST COMPANY STOCKS.

Alliance Realty American Surety Astor Bankers Bond & Mortgage Broadway Hamilton Hudson T Kings Co Lawyers M Lawyers Title & Trust Lincoln Manufacturers Citizens etropolitan lortgage Bond lutual Trist of W lational Surety few York Life in & T lew York M & S lew York Trist Sew York Tritle 'ronles ed States ed States M & T red States T G & 1 ABT & M

IN FOREIGN COMMERCE The Collector of Internal Revenue has ssued to special taxpayers a notice to the effect that form 11a completely ex-Goods Worth \$155,496,675 could must be filed in his office by Great Britain's Exports and the close of business on Monday, Jan-

Imports Compared With Those of U. S.

Complete figures of Great Britain's foreign trade from 1906 to the present time, as compiled by Dow, Jones & Co., $31, _1916$; show the enormous amount of the shows a to 50 per which enters and leaves seaports of the to 50 per which enters and leaves seaports of the

November, 1914, and \$1,606,764,190 for the eleven months ended November, 1915, as compared with \$1,574,618,456 for the eleven months ended Novem-ber, 1914. In November, 1915, imports of crude materials for use in manufacturing amendation to the state of tobacco, manufacturers of materials for use in manufacturing "Form 457 in diplicate properly ex-"Form 457 in diplicate properly exof 1908. Figured with exchange at par, the total foreign trade for 1915

Imports Exports foreign trade (53,754,279 (354,647,335 (1.29,446,61) (554,635,113 (40,721,307 1.127,356,476

A. Nylson Fyscher,

Recreation Centre

21 W. 44th St. · NEW YORK

BUTTER

and

EGGS

330 Greenwich St. and 30 Jay St.

Geo. M. Rittenhouse & Co.

Wholesale Dealers in

BUTTER and EGGS

23-25 JAY STREET NEW YOLK

12 33 28 28 12 12

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al 23 34 44 11

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THE BANKERSTRUST COMPANY BUILDING

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Trelease & Underhill

Association

rs: imports Exports Total three #1,775,000,000 *\$1,520,000 *\$1,525,000,000 1,552,952,607 : 254,575,145 4,555,501,500 years.

Dow, Jones & Co. say in part: "This compares with our own foreign trade

On the other hand, the United States

Christian

L. H. SALTZMANN SUCCEEDS WITH NEW DOWNTOWN CAFES

compares with our own foreign trade rather favorably, inasmuch as the Brit-ish foreign trade is 1.1 times the total imports and exports of the United States. Comparison in which 1915 On the other hand, the United States.

March 1, when they will receive the face value of the notes, plus 1 per cent. premium and accrued interest to that date. Interest ceases on that day. three times as rapidly as that of Great Britain on the basis of the past seven years." This redemption will make a total of \$1,500,000 notes paid. The notes do not mature until March 1, 1918.

TAKE DITTSBURG STEEL PAYS NOTES. New York Leads For Sane Takes Up \$1,500,000 Issue Long Before Maturity. The Pittsburg Steel Company has

Leadership in factory laws that are the Commis

both humane and sensible long has been ducted by it jed to this charge held by New York State, and to no one In the midst of his varied Trust Company of Pittsburg, trustee, on this proud distinction due. The service devote to educational work man more than to Abram I. Elkus is Mr. Elkus has found mu which in this respect Mr. Elkus rendered ruary, 1911, Mr. Elkus was to the State, if not the nation-for the Legislature of New Yo many States have followed the lead nomination of Senator Fra which he established-was done in con- Roosevelt, a regent of the I nection with a factory investigating t

commission for which he acted as counsel. The interest he took in that work may be inferred from the fact that he de- Mr.

voted four years to it without compensation. As a matter of fact the brunt of the work of that epoch-making com- 1867.

and Sensible Factory Laws

his duties in this has been prom

New

mercha

and was a

Elkus received the

York and

As counsel

mission fell upon counsel's shoulders, as the public oplying his own ideas establishments so often happens with legislative com- subsequently that have been total failures were transformed into successes of the first missions. But Mr. Elkus welcomed the He task, and he accomplished it so ably and and in 1806 b The difference in these cafes in Mr. in such a broad and statesmanlike man- firm ner that he won praise and commendation from all. It is by no means the He is r only public service he has rendered, but cessor, Elku he esteems it the most important.

He outlined and supervised the extensive acts of the Commission, examined the chaos the witnesses at public hearings and drafted its proposals for remedial legislation. Moreover, he drafted some thirty A glance into 115 Nassau Street is bills for passage, all of which were A grance into 11a Nassau Street is convincing. Everything is visible— through the glass of door and win-dows. A white-capped chef at the oyster counter loans the touch of neat-ness. The finest of fowl and meats are temptingly displayed in the win-dows. The food is excellent, and the a food-well, it is do luxe. The food-well,

L. H. sattement With the acquistion of a lease for a cate in the new building owned by THE SUN at 170 Nassau Street, at the junc-tion of Park Row and Frankfort Street, L. H. Sattemann may be said to have scored decisively in the advance he has made in the cafe business. His posses-sion of it marks a climax in a career in which success has followed success. The site" will be one of the best, and likely nost popular, in the downown district, at a popular price and be among the among the among the same of the Legislature was the occasion at a popular price and be among the among the same of the Legislature was the occasion fore the Legislature was the occasion This ishing unsanitary conditions in industry

> work of women in factories. Although the Court of Appeals in 1907 had unanimously decided that such a law was unconstitutional, the same court in 1914 unanimousl" held a similar law, drafted by Mr. Elkus as counsel to the Factory educat cise of the police power and expressly stated in its opinion that the report of and one so

Commission, to be a constitutional exer- Gertrude R. Hess

lease in reference to other producing property what it is worth. Of course, some wells run better than you expected and some run worse. But there are unare no greater in the oil business than any other."

Nor is he averse to telling how he lost Harry Ford Sinclair, oil capitalist, and , when the step was taken of moving to his money in his early days and so had ecently of particular note as one of the Kansas, and that is where his boyhood to so to work. Wheat speculation on a make in had fired his youthful imagina in the baseball world, is not yet forty | He went to the University of Kansas, tion and young Leiter's famous wheat where his aim was a degree in pharmacy. corner proved a godsend to the little Infe, if not more, if experiences, the intention being, of course, to continue dependence capitalist. He followed the topped with success, are to be the unit of the drug business which his father had Napoleon of the wheat market, and in He is not self made in the so firmly established in Independence, but | consequence cleaned up a neat little stake sense of the many successful men who the completion of his education and the having been forehanded enough to take inheritance of his father's money proved his profit while the profit taking still wa limbed to the dizzy height of great to be only a very small part of the foun- good. His friends, too, profiled not dation upon which his life was to be ligtle by that forehandedness, for with the fat proceeds of his wheat deals he too them on a sightseeing trip which proved "I thought that the property which I the event of a lifetime for the majorit ineteen inherited when his father, a suc- inherited from my father would last me of them.

with his "old friend," as he calls a pet monkey, perched on his shoulder, in the park of his Chateau du keeps open only from 11 P. M. to 2 A. M. THE TRIANGLE WAIST CO. Has Moved from 79 Fifth Avenue to 20 WEST THIRTY-THIRD ST.

And at the new address they have Mr. M. A. Levine, Manager, is accessible demonstrated the truth of the oft re-peated phrase that Beauty is Art and Art is Efficiency. From the quiet dignity of the Reception Room to the sixty-foot tables in the Operating Room there is not the faintest suggestion of ugliness. n of ugliness. Efficiency.

Efficiency. I that has been adopted into e only since 1998 has been in-log and carpeting of the rich and bue of matchless Delft Riue, i Making and Non-profit i es, and as applied to Mo

been arranged Messrs. Isaac Harris & Max Blanck nsurance of the entire aced on the lowest rathas been placed on the lowest rat-the City of New York. can be said in very truth that y First and Efficiency have been 20 to 28 West Thirty-third Street

the attendants offices, where at 20 to 28 West Thirty-third Street

REFERENCES Importers & Traders Na-tional Bank, New York, Irving National Bank, New York, Chatham & Phoenix National Bank, New York, Mercantile Agencies ing activities, and as applied to Modern Industrial and Economic conditions ex-press the Ratio of Useful Work per-formed to Energy Expanded, or, as more briefly expressed, the Ratio of Output to briefly expressed, the ratisfic sense it is used to charge a state of the sense it is



"AROUND THE MAP" you will not be able to locate a restaurant that serves such an exceptional dirmer as we offer for \$1.50 per cover. You will find the dinner served of the highest quality, the entertainment of princely style. Give yourself a treat incomparable by coming here.

"THE MOST BEAUTIFUL RESTAURANT IN AMERIC

RECTOR'

Great Oil Capitalist Who Is Famous as Baseball Magnate and some run worse. But there are un-

I H Saltemen

original backers of the Federal League was spent.

from absolutely nothing and

years of age, but has spanned twice that

vealth or great fame, for he was not the

very conspicuous thing in is never afraid to make them go.

or parents and they did not built. In recounting those early days this

is how Mr. Sinclair speaks:

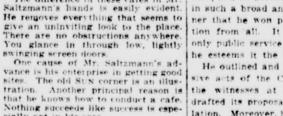
my life-as long as I lived-but

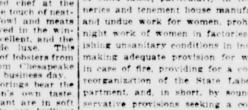
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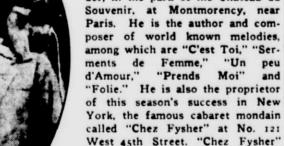
site" will be one of the best, and likely. One can get here the best kind of a meal most popular, in the downtown district. Interest in this new move has been the real estate man and the banker are aroused through Mr. Saltzmann's very frequent visitors there. The secret of it successful conduct of his place at 115 all lies most likely in the kitchen—on the new establishment is the best evidence of the way it has pleased business men— tion, order, the finest selection of mate-men in all walks of life, men who know, tials is evident in this sanctuary of the successful conduct of his men estate and the banker are new establishment is the best evidence tion, order, the finest selection of mate-men in all walks of life, men who know, tials is evident in this sanctuary of the

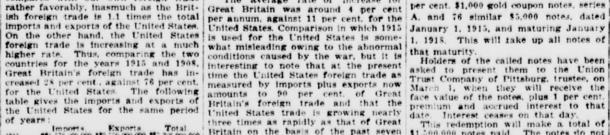
met general approval. Something Those associated with Mr. Saltzmann e marvellous attaches to the way in in his expanding cafe enterprises are conhich every new cafe he takes hold of fident that what he has done will be mes to life and thrives under his guid- more than duplicated in the future. He after. For the very conspicuous thing in is never atraid to make them go. On the Mr. Saltzmann's record is that where contrary, he has always scored. Each others failed he succeeded. Such places cafe he has handled tells the same bright are known as "white elephants." He story of a large and pleased patronage, changes the title to Gold Mine or Mint. He Nothing is more expressive than the knows that right methods win out. By name, the "Cafes of the Hour."—Adv.

Nothing succeeds like success is espe-







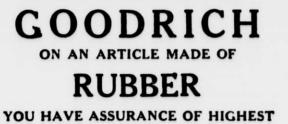


The highest pinnacle of restaurant supremacy has been attained not only in the atmosphere and spirit of Rector's but in the cuisine and service as well. You will find superiority at Rector's of a kind you had not believed possible.

The Smarter Set of Who's Who dine at Rector's. A la Carte service in the main dining room. Dancing in ball room at 6:30 P. M. For environment of the evening's pleasure, for food, service and entertainment, there is not a place like Rector's. MAKE RECTOR'S GAIETY YOUR OWN. Spend an enjoyable evening here you will come again.

Dancing After 9:30 P. M. in the Main Dining Room, Also in the Beautiful Ball Room Two Orchestras. Two Entertainments. Two Dancing Floors.

BROADWAY-48th ST.-7th AVENUE



WHEN YOU SEE THE NAME

QUALITY!

The name "Goodrich" never backed a substitute; it never boblstered up a just-as-good.

We took the bicyclist off solid tires; we have given the car-owner the best auto tire ever constructed---

We have given the man who wears rubber boots the wonderful "HIPRESS" Footwear.

Go right through the long list of Goodrich Products and you'll find them all a value guaranteed by the eight letters in that name.

That's why Goodrich has grown from humble beginnings to the LARGEST RUBBER FACTORY IN THE WORLD.

Therefore, when you buy a water bottle, or a tennis ball, or a thire, or a pair of rubbers, why not get the **BEST** of its kind made?

It's just as easy to procure-usually costs no more-and if it does it's simply making a better investment.

In other words-see that it bears the name GOODRICH.

THE B. F. GOODRICH COMPANY

Factories: Akron, Ohio

Branches and Dealers Everywhere

IN NEW YORK CITY-1780 BROADWAY

THE QUINCY MINING COMPANY

The Quincy Mining Company was incorporated by special charter of the State of Michigan, March 30, 1848. It was organized under the mining law of Michigan March 6, 1878.

mining law of Michigan March 6, 1878.
The capital stock is represented in one hundred and fifty thousand shares of twenty-five dollars each, or \$3,750,000. One hundred and ton thousand shares have been issued. The present officers of the company are: William R. Todd, President; W. Parsons Todd, Vice-President; W. A. O. Paul, Secretary and Treasurer; the Directors being Walter P. Bliss, James L. Bishop, William R. Todd, W. Parsons Todd, Charles J. Devereaux, Isaac H. Meserve, William M. Belcher, John M. Longyear and Otto Kirchner. The executive offices are located at 32 Broadway, New York. The story of the Quincy properties in the Lake Superior District is York. The story of the Quincy properties in the Lake Superior District is one of the most interesting in copper annals. First, the Michigan Lake Superior mineral range is remarkable for its pure copper formations and accessibility through the cheapest of all water communications. Here the native metal is discovered-enough to prove a lure, and here the people first came to engage in this great industry. More than two centuries ago the existence of copper in this region was known. In 1846, on a hill near the northerly margin of Portage Lake, some

exploratory mining work was begun that resulted two years later in the organization of the Quincy Mining Company—one of the earliest pioneer mining operations of the entire region. The beginning was small, the

progress slow, but the Quincy has never taken a backward step. Under its 1848 charter the capital stock of the Quincy was \$200,000, the shares 20,000. It owned 627 acres of mineral land and about 227 acres of timber. Five trustees cared for its affairs and Eurotas P. Hastings was the President. A notable incident in this company's history was the association in the '50s of Thomas F. Mason with the organization. Mr. Mason became President in 1861, and in the course of a long and active life was a potent factor in the progress of the company. The Quincy mine operations have always been classed with the most

The mineral lode is of a well understood character. The conservative.

Quincy, too, has been conducted as a legitimate enterprise. Additional mineral territory was purchased from time to time, and the acquisition of 1,600 acres from the Arcadian Copper Co. and the St. Her dimensions are as follows: Mary's Mineral Land Co. assured the Quincy an indefinitely long lease of life. The first dividend paid by the Quincy was in 1862, and it has the unequalled and very remarkable record of paying its dividends from then till now, excepting two years. Not only has the regular annual dividend been paid but enough money additionally earned to purchase some \$5,000,000 of real estate.

In 1860 200 tons per day was its output. Now its mills handle over 4,000 tons per day. It then cost 70 cents a ton, now less than 20 cents. furnaces, in addition to Quincy copper, also smelt mineral from five other mines. The company's modern coal docks are at Torch Lake.

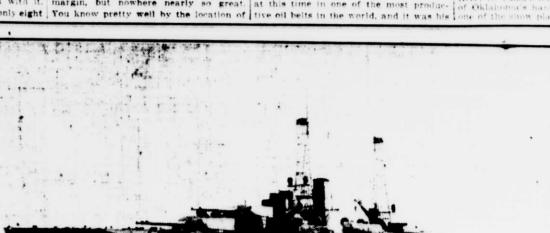
On June 7, 1899, Mr. William R. Todd, who had long been connected

with the Quincy Mining Company, was elected President by the Directors and he has since remained the head of the company.

ago. nd in turning out the product upon as badly off at the end as before. which he is still working, being still in "I abandoned that job and turned my clous demands for more margin. property which he is still working, being still in "I abandoned that job and turned my clous demands for more margin. the prime of life and enjoying as robust attention to oil, going into that business. And between his travelling for a drug big fortune which be end his partner the and his partn a health as ever fell to the lot of any on a shoe string. I bought and sold house and establishing himself in the oil White & Sincla man, he has had to labor long and hard leases and then was able to develop some business, which proved to be his salva- control property man, he has had to labor long and hard leases and then was able to develop some tion, there was another experience which pat J. When the set of the leases and produce oil on my own tion, there was another experience which pat J. When the set of the leases and produce oil on my own the set of the

However, there was a spirit in business. They sometimes liken it to mighty premious thing—that it is to-business. They sometimes liken it to mighty premious thing—that it is to-business. They sometimes liken it to mighty premious thing—that it is to-business. thereabouts in those years that old mining, but there is no comparison- day, and tried it, but of course to no all under prospects existed on the other if it is a flivver you lose; if it is rich you lasting advantage. at Gree to the Mississippi and the elder Sin-

lair eventually became imbued with it. margin, but nowhere nearly so great, at this time in one of the most produc-The subject of this sketch was only eight You know pretty well by the location of tive oil belts in the world, and it was his one of the show places of



U. S. BATTLESHIP "OKLAHOMA"

NEW YORK SHIPBUILDING COMPANY

The Battleship "Oklahoma" has just completed her official trial off Rockland, Maine, making a full knot above her builders' guarantee, thus establish. Progress Report for January 1, 1916;

Beam extreme 55 25 5 bratt 28 5 Displacement 5750 tons Horse power 5600 Speed Dis knots	Length over all															58	3	
Displacement 27500 tons Horse-power 26000	Beam extreme		•	• •		4	• •		• •	1	•	• •	• •	4	• •	1	5	1.0
Horse-power	Displacement .			۰.											2	16	ю	tons
	Horse power	1.0								2					24	YA.	6	

The "Oklahoma" was built by the New York Shipbuilding Company of Cam-000,000 of real estate. In 1860 200 tons per day was its output. Now its mills handle over 100 tons per day. It then cost 70 cents a ton, now less than 20 cents. Smelting works and stamp mills have been constructed, and the five rnaces, in addition to Quincy copper, also smelt mineral from five other

Length over al	1.				 														2	ľ		
Ream extreme.																					216	
Draft.													۰.						31	y,		
Displacement .										.,	.,				.,		.1	1	00	0	tons	
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Speed	• •		• •		••		•	• •				•	.,			• •	• •		n		Inet .	

The following percentages of completion

Huil. Machinery Idaho" California" Both these vessels were authorized alluded to furnishes a striking example of the comparative pry and and Navy Yard construction. The New York Shipbuilding Company was low bidder for

The New York Shipbuilding Company was low bidder for battleships authorized by the last Congress, prop sals for wh at Washington on Nov. 19th last. It has been stated that the the amount appropriated, but this is incorrect. The appropria 900. The New York Shipbuilding Company bid \$7,700,000 and lay down the ship immediately. Their bid was rejected an assigned respectively to the Brooklyn Navy Yard and the M Yard. It appears to be conceded, notably in Admiral Stanfor fore the House Committee on Naval Affairs a few days ago these ships can be laid down, by the respective Navy Yard these ships can be laid down, by the respective Navy Yach-approximately two years after they were authorized by Con-hardly in conformity with the doctrine of Preparedness now serious attention of the Country.

Harry Ford S

said. I was pretty well cleaned out by stock market, by this time the fortune in his possession, for all of it was the time I was 24. Then I had to go to left him by his father being quite twice good fortune, too, that a spent or lost-call it what you will-long work. After looking over all the voca- as large as it was originally. Here, too, his attention was attra All the great wealth Mr. Sinclair tions carefully I decided that travelling he profited, but it was only for a while, property about which he now possesses was made by him. To that offered the greatest opportunities and and at length both his inheritance and ard Oil is an entirely self made man, variety. I travelled for a year and was his winnings vanished together in an un-urning out the product upon as badly off at the end as before. Successful attempt to satisfy the vora-

account, but that was after the shoe illustrates the extreme to which he was National Bank of that Mr. Sinclair was born in Wheeling, string period had passed, as this enter- driven at one time. He saw glittering is a dir

at Greenwich.

00 in that State a

West Virginia, on July 6, 1876. His father prise required a little money. possibilities in the bucket shop business, model bank building druggist there and he was pros- "The oil business is the same as any at that time not the outlaw-but still